

EXHIBITION PARK CORPORATION

Objectives

Exhibition Park Corporation (the Corporation) was established under the *Exhibition Park Corporation Act 1976*. The major goals of the Corporation, as provided in the Act, are to establish, manage, develop and maintain a multi-purpose exhibition and event centre of national standard to meet the requirements of the Corporation's major clients and the community of the ACT and the surrounding region.

The Corporation aims to promote the use of the Exhibition Park in Canberra (EPIC) complex and increase public awareness of the facilities and services available with a view to maximising revenue and continuously improving operational efficiency.

Additionally, the Corporation endeavours to:

- ensure the venue becomes and then remains operationally self-sufficient through increasing its revenue from events and other activities and expanding its client base;
- ensure the highest standard of service is provided to all clients and patrons while minimising costs to the Corporation; and
- ensure that all buildings and grounds are maintained to a standard commensurate with a national standard facility located in the National Capital.

2008-09 Priorities

Strategic and operational issues to be pursued in 2008-09 include:

- expanding the existing client base while retaining key clients and events;
 - building on the Corporation's profile through the implementation of a strategic marketing program which supports the mission statement and achieves stated goals;
 - ensuring the venue continues to provide excellent customer service to clients, enabling the assurance of future business; and
 - arranging long term tenants for the service station site;
- undertaking a strategic planning assessment of the venue in conjunction with major stakeholders;
- undertaking capital works approved in the 2008-09 Budget to upgrade existing facilities - including the exhibition and catering areas, parking, and toilet and shower blocks;
- optimising the revenue streams from camping and in-house catering; and
 - conducting feasibility studies into the enhancement of the existing camping and caravan facility, and investigating the upgrade of existing pavilions.

Estimated Employment Level

2007-08 Budget		2007-08 Est. Outcome	2008-09 Budget
11	Staffing (FTE)	11	11

Changes to Appropriation

Changes to Appropriation

	2007-08 Est. Out. \$'000	2008-09 Budget \$'000	2009-10 Estimate \$'000	2010-11 Estimate \$'000	2011-12 Estimate \$'000
Government Payment for Outputs					
2007-08 Budget	331	340	349	357	357
2008-09 Budget Policy Adjustments					
Creation of Camping, Caravan and Tourist Park Accommodation Facility - Feasibility Study	-	100	-	-	-
Upgrade to Existing Facilities and the Addition of an Exhibition Facility - Feasibility Study	-	100	-	-	-
2008-09 Budget Technical Adjustments					
Revised Indexation Parameters	-	1	1	1	10
2008-09 Budget	331	541	350	358	367

Changes to Appropriation

	2007-08 Est. Out. \$'000	2008-09 Budget \$'000	2009-10 Estimate \$'000	2010-11 Estimate \$'000	2011-12 Estimate \$'000
Capital Injections					
2007-08 Budget	462	474	486	498	498
2008-09 Budget Policy Adjustments					
Upgrade of Parking Area and Sealing of Roadway	-	700	-	-	-
Construction of Toilet/Shower Blocks	-	1,000	-	-	-
Extension of Kosciuszko and Kuringai Pavilions and Surrounds	-	1,000	-	-	-
2008-09 Budget Technical Adjustments					
Revised Indexation Parameters	-	2	2	2	15
2008-09 Budget	462	3,176	488	500	513

2008-09 Capital Works Program

	Estimated Total Cost \$'000	Estimated Expenditure Pre 2008-09 \$'000	2008-09 Financing \$'000	2009-10 Financing \$'000	2010-11 Financing \$'000	Expected Completion Date
New Capital Works						
Extension of Kosciuszko and Kuringai Pavilions and Surrounds	1,000	-	1,000	-	-	Jun 2009
Upgrade of Parking Area and Sealing of Roadway	700	-	700	-	-	Jun 2009
Construction of Toilet/Shower Blocks	1,000	-	1,000	-	-	Jun 2009
Creation of Camping, Caravan and Tourist Park Accommodation Facility - Feasibility Study	100	-	100	-	-	Jun 2009
Upgrade to Existing Facilities and the Addition of an Exhibition Facility - Feasibility Study	100	-	100	-	-	Jun 2009
Total New Works	2,900	-	2,900	-	-	
Capital Upgrades						
Buildings, Roads, Grounds and Car Parks	476	-	476	-	-	
Total Capital Upgrades	476	-	476	-	-	
Total Capital Works Program	3,376	-	3,376	-	-	

Exhibition Park Corporation Operating Statement

2007-08 Budget \$'000		2007-08 Est.Outcome \$'000	2008-09 Budget \$'000	Var %	2009-10 Estimate \$'000	2010-11 Estimate \$'000	2011-12 Estimate \$'000
Income							
Revenue							
331	Government Payment for Outputs	331	541	63	350	358	367
2,387	User Charges - Non ACT Government	2,534	2,315	-9	2,317	2,379	2,442
161	Interest	190	211	11	194	170	141
2,879	Total Revenue	3,055	3,067	..	2,861	2,907	2,950
Gains							
0	Other Gains	1,930	0	-100	0	0	0
0	Total Gains	1,930	0	-100	0	0	0
2,879	Total Income	4,985	3,067	-38	2,861	2,907	2,950
Expenses							
1,001	Employee Expenses	946	1,006	6	1,047	1,089	1,132
145	Superannuation Expenses	138	151	9	157	163	170
1,630	Supplies and Services	1,640	1,861	13	1,720	1,813	1,850
572	Depreciation and Amortisation	521	514	-1	564	577	592
0	Borrowing Costs	3	4	33	5	5	5
3,348	Total Ordinary Expenses	3,248	3,536	9	3,493	3,647	3,749
-469	Operating Result	1,737	-469	-127	-632	-740	-799

**Exhibition Park Corporation
Balance Sheet**

Budget as at 30/6/08 \$'000		Est.Outcome as at 30/6/08 \$'000	Planned as at 30/6/09 \$'000	Var %	Planned as at 30/6/10 \$'000	Planned as at 30/6/11 \$'000	Planned as at 30/6/12 \$'000
Current Assets							
2,205	Cash and Cash Equivalents	3,094	2,890	-7	2,572	2,159	1,702
63	Receivables	182	180	-1	178	176	174
21	Inventories	17	17	-	17	17	17
8	Other	13	13	-	13	13	13
2,297	Total Current Assets	3,306	3,100	-6	2,780	2,365	1,906
Non Current Assets							
20,827	Property, Plant and Equipment	21,068	23,980	14	24,154	24,327	24,498
0	Investment Property	3,750	3,750	-	3,750	3,750	3,750
1,387	Capital Works in Progress	587	587	-	587	587	587
22,214	Total Non Current Assets	25,405	28,317	11	28,491	28,664	28,835
24,511	TOTAL ASSETS	28,711	31,417	9	31,271	31,029	30,741
Current Liabilities							
225	Payables	180	180	-	180	180	180
7	Finance Leases	7	7	-	7	7	7
214	Employee Benefits	193	198	3	198	198	198
103	Other	93	93	-	93	93	93
549	Total Current Liabilities	473	478	1	478	478	478
Non Current Liabilities							
15	Finance Leases	31	27	-13	27	27	27
11	Employee Benefits	13	13	-	13	13	13
14	Other	14	12	-14	10	8	6
40	Total Non Current Liabilities	58	52	-10	50	48	46
589	TOTAL LIABILITIES	531	530	..	528	526	524
23,922	NET ASSETS	28,180	30,887	10	30,743	30,503	30,217
REPRESENTED BY FUNDS EMPLOYED							
16,766	Accumulated Funds	19,085	21,792	14	21,648	21,408	21,122
7,156	Reserves	9,095	9,095	-	9,095	9,095	9,095
23,922	TOTAL FUNDS EMPLOYED	28,180	30,887	10	30,743	30,503	30,217

**Exhibition Park Corporation
Cash Flow Statement**

2007-08 Budget \$'000		2007-08 Est.Outcome \$'000	2008-09 Budget \$'000	Var %	2009-10 Estimate \$'000	2010-11 Estimate \$'000	2011-12 Estimate \$'000
CASH FLOWS FROM OPERATING ACTIVITIES							
Receipts							
0	Cash from Government for Outputs	0	200	#	0	0	0
331	Cash from Government - CSO Payments	331	341	3	350	358	367
2,387	User Charges	2,625	2,315	-12	2,317	2,379	2,442
161	Interest Received	190	211	11	194	170	141
400	Other Revenue	400	400	-	400	400	400
3,279	Operating Receipts	3,546	3,467	-2	3,261	3,307	3,350
Payments							
1,140	Related to Employees	1,115	1,152	3	1,204	1,252	1,302
1,630	Related to Supplies and Services	1,667	1,861	12	1,720	1,813	1,850
0	Borrowing Costs	3	4	33	5	5	5
400	Other	400	400	-	400	400	400
3,170	Operating Payments	3,185	3,417	7	3,329	3,470	3,557
109	NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES	361	50	-86	-68	-163	-207
CASH FLOWS FROM INVESTING ACTIVITIES							
Payments							
1,262	Purchase of Property, Plant and Equipment	660	3,426	419	738	750	763
1,262	Investing Payments	660	3,426	419	738	750	763
-1,262	NET CASH INFLOW/(OUTFLOW) FROM INVESTING ACTIVITIES	-660	-3,426	-419	-738	-750	-763
CASH FLOWS FROM FINANCING ACTIVITIES							
Receipts							
462	Capital Injection from Government	462	3,176	587	488	500	513
180	Borrowings Received	180	180	-	180	180	180
642	Financing Receipts	642	3,356	423	668	680	693
Payments							
180	Repayment of Borrowings	180	180	-	180	180	180
7	Repayment of Finance Lease	7	4	-43	0	0	0
187	Financing Payments	187	184	-2	180	180	180
455	NET CASH INFLOW/(OUTFLOW) FROM FINANCING ACTIVITIES	455	3,172	597	488	500	513
-698	NET INCREASE/(DECREASE) IN CASH HELD	156	-204	-231	-318	-413	-457
2,903	CASH AT BEGINNING OF REPORTING PERIOD	2,938	3,094	5	2,890	2,572	2,159
2,205	CASH AT THE END OF THE REPORTING PERIOD	3,094	2,890	-7	2,572	2,159	1,702

Exhibition Park Corporation Statement of Changes in Equity

Budget as at 30/6/08 \$'000		Est.Outcome as at 30/6/08 \$'000	Planned as at 30/6/09 \$'000	Var %	Planned as at 30/6/10 \$'000	Planned as at 30/6/11 \$'000	Planned as at 30/6/12 \$'000
23,929	Opening Balance	24,042	28,180	17	30,887	30,743	30,503
	Accumulated Funds						
-469	Operating Result for the Period	1,737	-469	-127	-632	-740	-799
	Reserves						
0	Increase/(Decrease) in asset revaluation reserve	1,939	0	-100	0	0	0
-469	Total Income And Expense For The Period	3,676	-469	-113	-632	-740	-799
	Transactions Involving Equity Holders Affecting Accumulated Funds						
462	Capital Injections	462	3,176	587	488	500	513
23,922	Closing Balance	28,180	30,887	10	30,743	30,503	30,217

Notes to the Budget Statements

Significant variations are as follows:

Operating Statement

- government payment for outputs: the increase of \$0.210 million in the 2008-09 Budget from the 2007-08 estimated outcome is due primarily to the funding of two feasibility studies in 2008-09.
- user charges - non ACT Government:
 - the increase of \$0.147 million in the 2007-08 estimated outcome from the original budget relates mainly to the staging of the federal election, minor increases in event hiring activity and increasing camping revenues; and
 - the decrease of \$0.219 million in the 2008-09 Budget from the 2007-08 estimated outcome relates to the one-off staging of the federal election in 2007-08, a decrease in estimated revenues from a major long term commercial lease that is yet to be finalised, lower expected retail sales and associated catering revenues.
- interest revenue: the increase of \$0.029 million in the 2007-08 estimated outcome from the original budget is due to increased cash holdings related to improved cash inflows from operations throughout the year.
- other gains: the total increase in 2007-08 of \$1.930 million includes an increase of \$0.680 million due to increased value of an investment property. It also includes an increase of \$1.250 million which is due to the ownership of the buildings component of the service station site transferring to EPC on 1 January 2008.

- supplies and services: the increase of \$0.221 million in the 2008-09 Budget from the 2007-08 estimated outcome is due mainly to feasibility studies to be undertaken in 2008-09.

Balance Sheet

- cash and cash equivalents: the increase of \$0.889 million in the 2007-08 estimated outcome from the original budget is due to the Grey Water Network project being delayed.
- property, plant and equipment: the increase of \$2.912 million in the 2008-09 Budget from the 2007-08 estimated outcome is due to new capital works projects.
- investment property: the increase of \$3.750 million in the 2007-08 estimated outcome from the original budget is largely due to the transfer of the service station to EPC and the reclassification of that land from property, plant and equipment.
- capital works in progress: the decrease of \$0.8 million in the 2007-08 estimated outcome from the original budget is largely due to delays in implementing the next stage of the Grey Water Network project.

Cash Flow Statement

- cash from government for outputs: the increase of \$0.200 million in the 2008-09 Budget from the 2007-08 estimated outcome is due to feasibility studies to be undertaken by consultants in 2008-09.
- purchase of property, plant and equipment:
 - the decrease of \$0.602 million in the 2007-08 estimated outcome from the original budget is due to delays in the Grey Water Network project; and
 - the increase of \$2.766 million in the 2008-09 Budget from the 2007-08 estimated outcome relates to new and existing capital works projects.
- capital injection from government: the increase of \$2.714 million in the 2008-09 Budget from the 2007-08 estimated outcome relates to the new capital works projects.

Statement of Changes in Equity

Variations in the statement are explained in the notes above.