

# ACTTAB LIMITED

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## Objectives

ACTTAB Limited aims to maintain and grow its share of the national gaming and wagering market through the responsible provision of a comprehensive suite of products, delivered to consumers by utilising contemporary technology and communication mediums.

## 2009-10 Priorities

Strategic and operational issues to be pursued in 2009-10 include:

- securing on-going pari-mutuel pooling capacity beyond the expiration of the current agreement in 2012;
- purchasing and implementing a new integrated betting system and selling terminals;
- continuing to ensure that the harmful effects of gambling are minimised through the provision of appropriate staff training and consumer education, and by maintaining the availability of appropriate counselling services and information;
- identifying and building on synergies with potential partners to expand ACTTAB's services, product range and market share;
- continuing to enhance the functionality and usability of ACTTAB's website facilities;
- investing in people through succession planning, performance management, training and development;
- enhancing the efficiency and cost effectiveness of the Corporation's retail network through the ongoing review of venue composition and delivery channels; and
- continuing to grow ACTTAB's community profile as a responsible corporate citizen through targeted partnership and sponsorship arrangements.

## Estimated Employment Level

2008-09 Budget		2008-09 Est. Outcome	2009-10 Budget
74	Staffing (FTE)	69	69

## ACTTAB Operating Statement

2008-09 Budget \$'000		2008-09 Est.Outcome \$'000	2009-10 Budget \$'000	Var %	2010-11 Estimate \$'000	2011-12 Estimate \$'000	2012-13 Estimate \$'000
<b>Income</b>							
<b>Revenue</b>							
32,013	User Charges - Non ACT Government	32,574	33,544	3	34,215	34,899	35,597
602	Interest	668	563	-16	569	574	580
211	Other Revenue	256	123	-52	124	125	127
<b>32,826</b>	<b>Total Revenue</b>	<b>33,498</b>	<b>34,230</b>	<b>2</b>	<b>34,908</b>	<b>35,598</b>	<b>36,304</b>
<b>Gains</b>							
<b>0</b>	<b>Total Gains</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>32,826</b>	<b>Total Income</b>	<b>33,498</b>	<b>34,230</b>	<b>2</b>	<b>34,908</b>	<b>35,598</b>	<b>36,304</b>
<b>Expenses</b>							
6,499	Employee Expenses	6,660	6,842	3	7,118	7,407	7,708
620	Superannuation Expenses	566	627	11	653	680	708
9,843	Supplies and Services	11,103	10,497	-5	10,621	10,747	10,843
1,088	Depreciation and Amortisation	1,364	1,415	4	1,534	1,524	1,498
9	Borrowing Costs	0	0	-	0	0	0
12,101	Other Expenses	12,787	14,651	15	14,859	15,072	15,288
<b>30,160</b>	<b>Total Ordinary Expenses</b>	<b>32,480</b>	<b>34,032</b>	<b>5</b>	<b>34,785</b>	<b>35,430</b>	<b>36,045</b>
<b>2,666</b>	<b>Operating Result From Ordinary Activities</b>	<b>1,018</b>	<b>198</b>	<b>-81</b>	<b>123</b>	<b>168</b>	<b>259</b>
800	Income Tax Equivalent	305	59	-81	36	50	77
<b>1,866</b>	<b>Operating Result</b>	<b>713</b>	<b>139</b>	<b>-81</b>	<b>87</b>	<b>118</b>	<b>182</b>

## ACTTAB Balance Sheet

Budget as at 30/6/09 \$'000		Est.Outcome as at 30/6/09 \$'000	Planned as at 30/6/10 \$'000	Var %	Planned as at 30/6/11 \$'000	Planned as at 30/6/12 \$'000	Planned as at 30/6/13 \$'000
<b>Current Assets</b>							
9,851	Cash and Cash Equivalents	9,936	6,204	-38	6,930	7,793	8,728
1,099	Receivables	822	854	4	889	924	961
50	Inventories	104	107	3	107	107	107
275	Other	87	87	-	87	87	87
<b>11,275</b>	<b>Total Current Assets</b>	<b>10,949</b>	<b>7,252</b>	<b>-34</b>	<b>8,013</b>	<b>8,911</b>	<b>9,883</b>
<b>Non Current Assets</b>							
15,529	Property, Plant and Equipment	12,416	13,854	12	13,289	12,606	11,851
0	Intangibles	214	2,323	986	2,216	2,095	1,970
623	Tax Assets	623	623	-	623	623	623
<b>16,152</b>	<b>Total Non Current Assets</b>	<b>13,253</b>	<b>16,800</b>	<b>27</b>	<b>16,128</b>	<b>15,324</b>	<b>14,444</b>
<b>27,427</b>	<b>TOTAL ASSETS</b>	<b>24,202</b>	<b>24,052</b>	<b>-1</b>	<b>24,141</b>	<b>24,235</b>	<b>24,327</b>
<b>Current Liabilities</b>							
6,158	Payables	3,305	3,336	1	3,370	3,350	3,279
422	Employee Benefits	422	440	4	458	478	497
933	Other Provisions	356	69	-81	43	59	91
<b>7,513</b>	<b>Total Current Liabilities</b>	<b>4,083</b>	<b>3,845</b>	<b>-6</b>	<b>3,871</b>	<b>3,887</b>	<b>3,867</b>
<b>Non Current Liabilities</b>							
432	Employee Benefits	432	450	4	469	488	509
<b>432</b>	<b>Total Non Current Liabilities</b>	<b>432</b>	<b>450</b>	<b>4</b>	<b>469</b>	<b>488</b>	<b>509</b>
<b>7,945</b>	<b>TOTAL LIABILITIES</b>	<b>4,515</b>	<b>4,295</b>	<b>-5</b>	<b>4,340</b>	<b>4,375</b>	<b>4,376</b>
<b>19,482</b>	<b>NET ASSETS</b>	<b>19,687</b>	<b>19,757</b>	<b>..</b>	<b>19,801</b>	<b>19,860</b>	<b>19,951</b>
<b>REPRESENTED BY FUNDS</b>							
<b>EMPLOYED</b>							
18,721	Accumulated Funds	18,166	18,236	..	18,280	18,339	18,430
761	Reserves	1,521	1,521	-	1,521	1,521	1,521
<b>19,482</b>	<b>TOTAL FUNDS</b> <b>EMPLOYED</b>	<b>19,687</b>	<b>19,757</b>	<b>..</b>	<b>19,801</b>	<b>19,860</b>	<b>19,951</b>

**ACTTAB**  
**Cash Flow Statement**

2008-09 Budget \$'000		2008-09 Est.Outcome \$'000	2009-10 Budget \$'000	Var %	2010-11 Estimate \$'000	2011-12 Estimate \$'000	2012-13 Estimate \$'000
	<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>						
	<b>Receipts</b>						
32,013	User Charges	32,574	33,544	3	34,215	34,899	35,597
602	Interest Received	668	563	-16	569	574	580
211	Other Revenue	256	123	-52	124	125	127
<b>32,826</b>	<b>Operating Receipts</b>	<b>33,498</b>	<b>34,230</b>	<b>2</b>	<b>34,908</b>	<b>35,598</b>	<b>36,304</b>
	<b>Payments</b>						
6,186	Related to Employees	6,338	6,480	2	6,741	7,014	7,298
620	Related to Superannuation	566	627	11	653	680	708
9,630	Related to Supplies and Services	11,425	10,859	-5	10,998	11,140	11,253
12,827	Other	13,092	14,710	12	14,895	15,122	15,365
<b>29,263</b>	<b>Operating Payments</b>	<b>31,421</b>	<b>32,676</b>	<b>4</b>	<b>33,287</b>	<b>33,956</b>	<b>34,624</b>
<b>3,563</b>	<b>NET CASH INFLOW/ (OUTFLOW) FROM OPERATING ACTIVITIES</b>	<b>2,077</b>	<b>1,554</b>	<b>-25</b>	<b>1,621</b>	<b>1,642</b>	<b>1,680</b>
	<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>						
	<b>Payments</b>						
5,226	Purchase of Property, Plant and Equipment and Capital Works	1,914	2,997	57	852	720	654
0	Purchase of Land and Intangibles	0	2,220	-	0	0	0
<b>5,226</b>	<b>Investing Payments</b>	<b>1,914</b>	<b>5,217</b>	<b>173</b>	<b>852</b>	<b>720</b>	<b>654</b>
<b>-5,226</b>	<b>NET CASH INFLOW/ (OUTFLOW) FROM INVESTING ACTIVITIES</b>	<b>-1,914</b>	<b>-5,217</b>	<b>173</b>	<b>-852</b>	<b>-720</b>	<b>-654</b>
	<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>						
	<b>Payments</b>						
906	Dividends to Government	356	69	-81	43	59	91
<b>906</b>	<b>Financing Payments</b>	<b>356</b>	<b>69</b>	<b>-81</b>	<b>43</b>	<b>59</b>	<b>91</b>
<b>-906</b>	<b>NET CASH INFLOW/ (OUTFLOW) FROM FINANCING ACTIVITIES</b>	<b>-356</b>	<b>-69</b>	<b>81</b>	<b>-43</b>	<b>-59</b>	<b>-91</b>
<b>-2,569</b>	<b>NET INCREASE/ (DECREASE) IN CASH HELD</b>	<b>-193</b>	<b>-3,732</b>	<b>#</b>	<b>726</b>	<b>863</b>	<b>935</b>
<b>12,420</b>	<b>CASH AT BEGINNING OF REPORTING PERIOD</b>	<b>10,129</b>	<b>9,936</b>	<b>-2</b>	<b>6,204</b>	<b>6,930</b>	<b>7,793</b>
<b>9,851</b>	<b>CASH AT THE END OF THE REPORTING PERIOD</b>	<b>9,936</b>	<b>6,204</b>	<b>-38</b>	<b>6,930</b>	<b>7,793</b>	<b>8,728</b>

**ACTTAB**  
**Statement of Changes in Equity**

Budget as at 30/6/09 \$'000		Est.Outcome as at 30/6/09 \$'000	Planned as at 30/6/10 \$'000	Var %	Planned as at 30/6/11 \$'000	Planned as at 30/6/12 \$'000	Planned as at 30/6/13 \$'000
18,549	<b>Opening Balance</b>	20,014	19,687	-2	19,757	19,801	19,860
	<b>Accumulated Funds</b>						
0	Net Effect of a Correction of an Error	-636	0	100	0	0	0
1,866	Operating Result for the Period	713	139	-81	87	118	182
	<b>Reserves</b>						
0	Increase/(Decrease in asset revaluation reserve	-48	0	100	0	0	0
1,866	<b>Total Income And Expense For The Period</b>	29	139	379	87	118	182
	<b>Transactions Involving Equity Holders Affecting Accumulated Funds</b>						
-933	Dividend Approved	-356	-69	81	-43	-59	-91
19,482	<b>Closing Balance</b>	19,687	19,757	..	19,801	19,860	19,951

## Notes to the Budget Statements

Significant variations are as follows:

### *Operating Statement*

- interest revenue:
  - the increase of \$0.066 million in the 2008-09 estimated outcome from the original budget is largely due to delays in the capital expenditure program resulting in ACTTAB having additional funds for investment; and
  - the decrease of \$0.105 million in the 2009-10 Budget from the 2008-09 estimated outcome is due to reduced investment returns on investments as a result of falling interest rates.
- supplies and services:
  - the increase of \$1.260 million in the 2008-09 estimated outcome from the original budget is due to increased processing fees due to additional VIP and Retail turnover; and
  - the decrease of \$0.606 million in the 2009-10 Budget from the 2008-09 estimated outcome is due to savings in processing fees as a result of new agreements being negotiated for the Corporation's racing and sports betting products.
- depreciation and amortisation: the increase of \$0.276 million in the 2008-09 estimated outcome from the original budget is due to the original budget being understated.
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other expenses:

- the increase of \$0.686 million in the 2008-09 estimated outcome from the original budget is due to the imposition of product fees by interstate jurisdictions and increased payments to the Racing Development Fund due to higher racing turnover; and
- the increase of \$1.864 million in the 2009-10 Budget from the 2008-09 estimated outcome is due to product fees being charged by interstate jurisdictions for the full financial year.

#### *Balance Sheet*

- cash and cash equivalents: the decrease of \$3.732 million in the 2009-10 Budget from the 2008-09 estimated outcome is mainly due to the purchase of a new betting system and retail selling terminals in 2009-10.
- property, plant and equipment:
  - the decrease of \$3.113 million in the 2008-09 estimated outcome from the original budget is due to capital expenditure being delayed from 2008-09 to 2009-10; and
  - the increase of \$1.438 million in the 2009-10 Budget from the 2008-09 estimated outcome is due to the purchase of a new betting system and retail selling terminals.
- intangibles: the increase of \$2.109 million in the 2009-10 Budget from the 2008-09 estimated outcome is due to the purchase of software for a new betting system.
- other provisions: the decrease of \$0.577 million in the 2008-09 estimated outcome from the original budget and the decrease of \$0.287 million in the 2009-10 Budget from the 2008-09 estimated outcome reflects lower dividend payments to the Government.

#### *Cash Flow Statement*

Variations in the statement are explained in the notes above.