ACTTAB LIMITED

Objectives

ACTTAB Limited aims to provide customer focused wagering and gaming services and offer state of the art products to profitable market segments.

ACTTAB will continue to convey the need for responsible betting to its existing and potential customers, develop and market the entertainment and value of ACTTAB products to existing and potential customers, investigate mutually beneficial business relationships, and utilise the latest technology to deliver fast, reliable, secure and user friendly services.

2002-03 Highlights

Strategic and operational issues to be pursued in 2002-03 include:

- relocating the ACTTAB head office complex to a new custom built facility, to meet current occupational health and safety standards and improve operational efficiencies;
- exploring new race coverage and betting options in association with other SuperTAB partners;
- consolidating the new ACTTAB website and the ACTTAB Direct, Touchtone and Voice Recognition Wagering Services, enabling punters to place bets over the Internet and by phone; and
- continue to promote ACTTAB Sportsbet including incorporating Sportsbet on the ACTTAB website.

ACTTAB
Statement of Financial Performance

2001-02 Budget $'000		2001-02 Est.Outcome $'000	2002-03 Budget $'000	Var %	2003-04 Estimate $'000	2004-05 Estimate $'000	2005-06 Estimate $'000
	Revenue						
24 027	User Charges - Non ACT Government	23 051	23 799	3	24 513	25 248	26 006
163	Interest	301	171	-43	176	181	187
1 697	Other Revenue	817	786	-4	810	835	858
25 887	**Total Ordinary Revenue**	**24 169**	**24 756**	**2**	**25 499**	**26 264**	**27 051**
	Expenses						
3 557	Employee Expenses	3 571	3 561	..	3 668	3 778	3 891
294	Superannuation Expenses	291	289	-1	298	307	316
8 216	Administrative Expenses	7 959	8 110	2	8 354	8 608	8 865
1 704	Depreciation and Amortisation	1 525	1 684	10	1 735	1 752	1 769
12	Borrowing Costs	8	8	-	8	8	9
10 434	Other Expenses	9 815	10 039	2	10 340	10 648	10 968
24 217	**Total Ordinary Expenses**	**23 169**	**23 691**	**2**	**24 403**	**25 101**	**25 818**
1 670	**Operating Result From Ordinary Activities**	**1 000**	**1 065**	**7**	**1 096**	**1 163**	**1 233**
501	Income Tax Equivalent	300	319	6	329	349	370
1 169	**Operating Result**	**700**	**746**	**7**	**767**	**814**	**863**
12 297	**Total Equity From Start of Period**	**12 347**	**12 697**	**3**	**13 070**	**13 453**	**13 860**
-585	Dividend Declared	-350	-373	-7	-384	-407	-432
12 881	**Total Equity At The End of Period**	**12 697**	**13 070**	**3**	**13 453**	**13 860**	**14 291**

ACTTAB
Statement of Financial Position

Budget as at 30/6/02 $'000		Est.Outcome as at 30/6/02 $'000	Planned as at 30/6/03 $'000	Var %	Planned as at 30/6/04 $'000	Planned as at 30/6/05 $'000	Planned as at 30/6/06 $'000
	Current Assets						
2 826	Cash	7 397	7 383	..	8 581	9 820	11 099
507	Receivables	200	200	-	200	200	200
83	Inventories	100	100	-	100	100	100
283	Other	215	215	-	215	215	215
3 699	**Total Current Assets**	**7 912**	**7 898**	**..**	**9 096**	**10 335**	**11 614**
	Non Current Assets						
11 954	Property, Plant and Equipment	8 769	9 200	5	8 398	7 566	6 717
22	Intangibles	57	13	-77	0	0	0
11 976	**Total Non Current Assets**	**8 826**	**9 213**	**4**	**8 398**	**7 566**	**6 717**
15 675	**TOTAL ASSETS**	**16 738**	**17 111**	**2**	**17 494**	**17 901**	**18 331**
	Current Liabilities						
2 267	Payables	2 651	2 639	..	2 629	2 640	2 628
398	Employee Entitlements	422	422	-	422	422	422
0	Other Provisions	359	360	..	360	360	360
0	Income Tax Payable	480	480	-	480	480	480
2 665	**Total Current Liabilities**	**3 912**	**3 901**	**..**	**3 891**	**3 902**	**3 890**
	Non Current Liabilities						
129	Employee Entitlements	129	140	9	150	139	150
129	**Total Non Current Liabilities**	**129**	**140**	**9**	**150**	**139**	**150**
2 794	**TOTAL LIABILITIES**	**4 041**	**4 041**	**-**	**4 041**	**4 041**	**4 040**
12 881	**NET ASSETS**	**12 697**	**13 070**	**3**	**13 453**	**13 860**	**14 291**
	REPRESENTED BY FUNDS EMPLOYED						
12 781	Accumulated Funds	12 597	12 970	3	13 353	13 760	14 191
100	Reserves	100	100	-	100	100	100
12 881	**TOTAL FUNDS EMPLOYED**	**12 697**	**13 070**	**3**	**13 453**	**13 860**	**14 291**

ACTTAB
Cashflow Statement

2001-02 Budget $'000		2001-02 Est.Outcome $'000	2002-03 Budget $'000	Var %	2003-04 Estimate $'000	2004-05 Estimate $'000	2005-06 Estimate $'000
	CASH FLOWS FROM OPERATING ACTIVITIES						
	Receipts						
24 027	User Charges	23 051	23 799	3	24 513	25 248	26 006
163	Interest Received	301	171	-43	176	181	187
1 697	Other Revenue	817	786	-4	810	835	858
25 887	**Operating Receipts**	**24 169**	**24 756**	**2**	**25 499**	**26 264**	**27 051**
	Payments						
3 851	Related to Employees	3 862	3 850	..	3 966	4 085	4 208
8 216	Related to Administration	7 959	8 110	2	8 354	8 608	8 865
12	Borrowing Costs	8	8	-	8	8	9
10 935	Other	10 115	10 358	2	10 669	10 997	11 338
23 014	**Operating Payments**	**21 944**	**22 326**	**2**	**22 997**	**23 698**	**24 420**
2 873	**NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES**	**2 225**	**2 430**	**9**	**2 502**	**2 566**	**2 631**
	CASH FLOWS FROM INVESTING ACTIVITIES						
	Receipts						
0	Proceeds from Sale of Property, Plant & Equipment	0	2 725	#	0	0	0
0	**Investing Receipts**	**0**	**2 725**	**#**	**0**	**0**	**0**
	Payments						
5 528	Purchase of Property, Plant and Equipment	1 090	4 796	340	920	920	920
5 528	**Investing Payments**	**1 090**	**4 796**	**340**	**920**	**920**	**920**
-5 528	**NET CASH INFLOW/(OUTFLOW) FROM INVESTING ACTIVITIES**	**-1 090**	**-2 071**	**-90**	**-920**	**-920**	**-920**
	CASH FLOWS FROM FINANCING ACTIVITIES						
	Payments						
585	Dividends to Government	350	373	7	384	407	432
585	**Financing Payments**	**350**	**373**	**7**	**384**	**407**	**432**
-585	**NET CASH INFLOW/(OUTFLOW) FROM FINANCING ACTIVITIES**	**-350**	**-373**	**-7**	**-384**	**-407**	**-432**
-3 240	**NET INCREASE/(DECREASE) IN CASH HELD**	**785**	**-14**	**-102**	**1 198**	**1 239**	**1 279**
6 066	**CASH AT BEGINNING OF REPORTING PERIOD**	**6 612**	**7 397**	**12**	**7 383**	**8 581**	**9 820**
2 826	**CASH AT THE END OF THE REPORTING PERIOD**	**7 397**	**7 383**	**..**	**8 581**	**9 820**	**11 099**

Notes to the Budget Statements

Significant variations are as follows:

Statement of Financial Performance

- user charges-non ACT Government: the decrease of $0.976m in 2001-02 from the original budget is due to the decrease in VIP punter turnover ($1.856m), offset by an increase in fractions revenue of $0.880m in 2001-02 due to an account reclassification from other revenue. The increase of $0.748m in the 2002-03 Budget from the 2001-02 estimated outcome reflects an increase in existing retail turnover of 2%; one new agency; and increased turnover due to Quaddies operating for the full financial year;
- interest revenue: the increase of $0.138m in 2001-02 from the original budget reflects additional cash reserves being invested due to the delay in the head office project. The decrease of $0.130m in the 2002-03 Budget from the 2001-02 estimated outcome reflects the decrease in cash reserves due to the purchase of the new head office building;
- other revenue: the decrease of $0.880m in 2001-02 from the original budget reflects the account re-classification of fractions revenue to user charges-non ACT Government;
- administrative expenses: the decrease of $0.257m in 2001-02 from the original budget is due to a decrease in processing fees associated with lower racing turnover. The increase of $0.151m in the 2002-03 Budget from the 2001-02 estimated outcome reflects additional charges, in line with increased turnover;
- depreciation: the decrease of $0.179m in 2001-02 from the original budget is due to the delay in purchase of head office. The increase of $0.159m in the 2002-03 Budget from the 2001-02 estimated outcome reflects the additional capital purchases in 2002-03 together with the full year effect of those purchases capitalised late in the 2001-02; and
- other expenses: the decrease of $0.619m in 2001-02 from the original budget is due to the decrease in racing distributions paid to Government in line with decreased turnover. The increase of $0.224m in the 2002-03 Budget from the 2001-02 estimated outcome reflects the increased racing turnover.

Statement of Financial Position

- cash: the increase of $4.571m in 2001-02 from the original budget is due to the delay in head office project;
- current receivables: the decrease of $0.307m in 2001-02 from the original budget is due to the timing of debtor payments; and
- property, plant and equipment: the decrease of $3.185m in 2001-02 from the original budget is due to the delay in the head office project. The increase of $0.431m in the 2002-03 Budget from the 2001-02 estimated outcome is due to:
  - ACTTAB's planned head office purchase; and
  - the continued upgrade of agencies, sub-agencies and branches.