

ACTTAB LIMITED

Objectives

ACTTAB Limited's objective is to provide customer focused wagering and gaming services and offer state of the art products to profitable market segments.

ACTTAB will continue to convey the need for responsible betting to its existing and potential customers, develop and market the entertainment and value of ACTTAB products to existing and potential customers, investigate mutually beneficial business relationships, and utilise the latest technology to deliver fast, reliable, secure and user friendly services.

2001-02 Highlights

Strategic and operational issues to be pursued in 2001-02 include:

- consolidating ACTTAB's new betting system, in order to provide customers with a greater range of betting and pooling options with a high level of security, efficiency and integrity;
- exploring new race coverage and bet options in association with other SuperTAB partners;
- introducing the ACTTAB Direct, Touchtone and Voice Recognition Wagering Services, to enable punters to place bets by phone without the need to talk to an operator;
- consolidating and enhancing the ACTTAB Sportsbet fixed odds sports betting product; and
- relocating the ACTTAB Head Office complex to a new custom built facility, to meet current occupational health and safety standards and to improve operational efficiencies.

ACTTAB Limited
Statement Of Financial Performance

2000-01 Budget \$'000		2000-01 Est.Outcome \$'000	2001-02 Budget \$'000	Var %	2002-03 Estimate \$'000	2003-04 Estimate \$'000	2004-05 Estimate \$'000
	Revenue						
19 709	User Charges - Non ACT Government	21 716	24 027	11	24 748	25 490	26 255
292	Interest	389	163	-58	168	173	178
1 003	Other Revenue	1 738	1 697	-2	1 748	1 800	1 854
21 004	Total Ordinary Revenue	23 843	25 887	9	26 664	27 463	28 287
	Expenses						
3 217	Employee Expenses	3 268	3 557	9	3 664	3 773	3 887
282	Superannuation Expenses	264	294	11	303	312	321
6 148	Administrative Expenses	7 485	8 216	10	8 462	8 716	8 977
1 811	Depreciation and Amortisation	1 384	1 704	23	1 755	1 808	1 862
16	Borrowing Costs	8	12	50	12	13	13
9 295	Other Expenses	9 934	10 434	5	10 747	11 069	11 402
20 769	Total Ordinary Expenses	22 343	24 217	8	24 943	25 691	26 462
235	Operating Result Before Extraordinary Items	1 500	1 670	11	1 721	1 772	1 825
80	Income Tax Equivalent	510	501	-2	516	532	548
155	Operating Result	990	1 169	18	1 205	1 240	1 277
11 587	Total Equity From Start of Period	11 802	12 297	4	12 881	13 483	14 102
-78	Dividend Declared	-495	-585	-18	-603	-621	-639
11 664	Total Equity At The End of Period	12 297	12 881	5	13 483	14 102	14 740

ACTTAB Limited
Statement Of Financial Position

Budget as at 30/6/01 \$'000		Est.Outcome as at 30/6/01 \$'000	Planned as at 30/6/02 \$'000	Var %	Planned as at 30/6/03 \$'000	Planned as at 30/6/04 \$'000	Planned as at 30/6/05 \$'000
Current Assets							
6 660	Cash	6 066	2 826	-53	7 408	9 064	10 464
268	Receivables	507	507	-	507	507	507
70	Inventories	63	83	32	83	83	83
133	Other	303	283	-7	283	283	283
7 131	Total Current Assets	6 939	3 699	-47	8 281	9 937	11 337
Non Current Assets							
7 824	Property, Plant and Equipment	8 086	11 954	48	7 997	6 960	6 198
256	Intangibles	66	22	-67	0	0	0
8 080	Total Non Current Assets	8 152	11 976	47	7 997	6 960	6 198
15 211	TOTAL ASSETS	15 091	15 675	4	16 278	16 897	17 535
Current Liabilities							
2 204	Creditors	2 268	2 267	..	2 268	2 268	2 267
308	Employee Entitlements	397	398	..	398	398	399
861	Other Provisions	0	0	-	0	0	0
3 373	Total Current Liabilities	2 665	2 665	-	2 666	2 666	2 666
Non Current Liabilities							
174	Employee Entitlements	129	129	-	129	129	129
174	Total Non Current Liabilities	129	129	-	129	129	129
3 547	TOTAL LIABILITIES	2 794	2 794	-	2 795	2 795	2 795
11 664	NET ASSETS	12 297	12 881	5	13 483	14 102	14 740
REPRESENTED BY FUNDS EMPLOYED							
11 564	Accumulated Funds	12 197	12 781	5	13 383	14 002	14 640
100	Reserves	100	100	-	100	100	100
11 664	TOTAL FUNDS EMPLOYED	12 297	12 881	5	13 483	14 102	14 740

**ACTTAB Limited
Cashflow Statement**

2000-01 Budget \$'000		2000-01 Est.Outcome \$'000	2001-02 Budget \$'000	Var %	2002-03 Estimate \$'000	2003-04 Estimate \$'000	2004-05 Estimate \$'000
6 966	CASH AT BEGINNING OF REPORTING PERIOD	5 590	6 066	9	2 826	7 408	9 064
	CASH FLOWS FROM OPERATING ACTIVITIES						
	Receipts						
19 709	User Charges	21 716	24 027	11	24 748	25 490	26 255
292	Interest Received	389	163	-58	168	173	178
1 003	Other Revenue	1 738	1 697	-2	1 748	1 800	1 854
21 004	Operating Receipts	23 843	25 887	9	26 664	27 463	28 287
	Payments						
3 499	Related to Employees	3 532	3 851	9	3 967	4 085	4 208
6 148	Related to Administration	7 485	8 216	10	8 462	8 716	8 977
16	Borrowing Costs	8	12	50	12	13	13
9 375	Other	10 444	10 935	5	11 263	11 601	11 950
19 038	Operating Payments	21 469	23 014	7	23 704	24 415	25 148
1 966	NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES	2 374	2 873	21	2 960	3 048	3 139
	CASH FLOWS FROM INVESTING ACTIVITIES						
	Receipts						
0	Proceeds from Sale of Property, Plant & Equipment	0	0	-	2 725	0	0
0	Investing Receipts	0	0	-	2 725	0	0
	Payments						
2 195	Purchase of Property, Plant and Equipment	1 403	5 528	294	500	771	1 100
2 195	Investing Payments	1 403	5 528	294	500	771	1 100
-2 195	NET CASH INFLOW/(OUTFLOW) FROM INVESTING ACTIVITIES	-1 403	-5 528	-294	2 225	-771	-1 100
	CASH FLOWS FROM FINANCING ACTIVITIES						
	Payments						
77	Dividends to Government	495	585	18	603	621	639
77	Financing Payments	495	585	18	603	621	639
-77	NET CASH INFLOW/(OUTFLOW) FROM FINANCING ACTIVITIES	-495	-585	-18	-603	-621	-639
-306	NET INCREASE/(DECREASE) IN CASH HELD	476	-3 240	-781	4 582	1 656	1 400
6 660	CASH AT THE END OF THE REPORTING PERIOD	6 066	2 826	-53	7 408	9 064	10 464

Notes to the Budget Statements

Significant variations are as follows:

Statement of Financial Performance

- user charges non-ACT Government: the increase of \$2.007m in 2000-01 from the original budget is due to additional premium punters in 2000-01. The increase of \$2.311m in 2001-02 from the 2000-01 estimated outcome reflects further expected growth in gambling revenue due to the effect of premium punters for the full 12 months in 2001-02 and the associated growth with the introduction of new bet types - Exactas and Quadrellas;
- interest revenue: the decrease of \$0.226m in 2001-02 from the 2000-01 estimated outcome relates to the decrease in cash reserves due to the planned purchase of the new head office building;
- employee expenses: the increase of \$0.289m in 2001-02 from the 2000-01 estimated outcome is due to the addition of 2.5 full time equivalent positions;
- administrative expenses: the increase of \$0.731m in 2001-02 from the 2000-01 estimated outcome is consistent with the growth in gambling revenue; and
- other expenses: the increase of \$0.639m in 2000-01 from the original budget and the increase of \$0.5m in 2001-02 from the 2000-01 estimated outcome both reflect turnover based payments made to the ACT Government for the local racing industry via the Prescribed Racing Payment and the Racing Development Fund. These have both increased in line with turnover.

Statement of Financial Position

- property plant and equipment: the increase of \$3.868m in 2001-02 from the 2000-01 estimated outcome is due to:
 - ACTTAB's planned Head Office purchase;
 - the purchase and implementation of a Natural Language Voice Recognition and Wagering Service; and
 - the continued upgrade of agencies, sub-agencies and branches.

Cashflow Statement

- proceeds from sale of property, plant and equipment: increase of \$2.725m in 2002-03 relates to the sale of the current head office building and land, located in Dickson.

