

EXHIBITION PARK CORPORATION

Objectives

Exhibition Park Corporation (the Corporation) was established under the *Exhibition Park Corporation Act 1976*. The major goals of the Corporation, as provided in the Act, are to manage, develop and maintain a multi-purpose exhibition and event centre of national standard to meet the requirements of the Corporation's major clients and the community of the ACT and the surrounding region.

The Corporation aims to promote the use of the Exhibition Park in Canberra (EPIC) complex and increase public awareness of the facilities and services available with a view to maximising revenue and continuously improving operational efficiency.

Additionally, the Corporation endeavours to:

- increase its revenue base, from events and other activities, to ensure that the venue achieves and remains operationally self-sufficient;
- ensure the highest standard of service is provided to all clients and patrons while minimising costs to the Corporation; and
- ensure that all buildings and grounds are maintained to a standard commensurate with a facility located in the National Capital.

2007-08 Priorities

Strategic and operational issues to be pursued in 2007-08 include:

- expanding the existing client base whilst retaining key events;
- finalising the Exhibition Park Corporation Master Plan 2005-2025;
- further expanding the revenue streams from camping and in-house catering;
- continuing to improve existing facilities to meet the expectations of hirers;
- building on the Corporation's profile through the implementation of a strategic marketing program which supports the mission statement and achieves stated goals;
- ensuring that the venue continues to provide excellent customer service to clients to secure their future business;
- undertaking, as funds permit, a development program to provide additional facilities, or to improve operational efficiency, safety and/or performance of existing facilities; and
- developing a comprehensive database on the efficiency, cost and life cycle of plant, equipment and facilities within the complex.

Estimated Employment Level

	2006-07 Est. Outcome	2007-08 Budget
Staffing (FTE)	11	11

Changes to Appropriation

Changes to Appropriation - Departmental

	2006-07	2007-08	2008-09	2009-10	2010-11
Government Payment for Outputs	Est. Out.	Budget	Estimate	Estimate	Estimate
	\$'000	\$'000	\$'000	\$'000	\$'000
2006-07 Budget	321	328	335	342	342
2007-08 Budget Policy Adjustments					
Wage Outcome	1	3	5	7	7
2007-08 Budget Technical Adjustments					
Revised Indexation Parameters	-	-	-	-	8
2007-08 Budget	322	331	340	349	357

Changes to Appropriation - Departmental

	2006-07	2007-08	2008-09	2009-10	2010-11
Capital Injections	Est. Out.	Budget	Estimate	Estimate	Estimate
	\$'000	\$'000	\$'000	\$'000	\$'000
2006-07 Budget	450	450	450	450	450
2007-08 Budget Technical Adjustments					
Capital Upgrades Indexation	-	12	24	36	48
2007-08 Budget	450	462	474	486	498

2007-08 Capital Works Program

Departmental

	Estimated Total Cost \$'000	Estimated Expenditure Pre 2007-08 \$'000	2007-08 Financing \$'000	2008-09 Financing \$'000	2009-10 Financing \$'000	Expected Completion Date
New Capital Works						
Capital Upgrades						
Buildings, Roads, Grounds and Car Parks	462	-	462			
Total Capital Upgrades	462	-	462			
Total New Departmental Capital Works	462	-	462			

Exhibition Park Corporation Operating Statement

2006-07 Budget \$'000		2006-07 Est.Outcome \$'000	2007-08 Budget \$'000	Var %	2008-09 Estimate \$'000	2009-10 Estimate \$'000	2010-11 Estimate \$'000
Income							
Revenue							
321	Government Payment for Outputs	322	331	3	340	349	357
2,353	User Charges - Non ACT Government	2,783	2,387	-14	2,179	2,223	2,274
127	Interest	160	161	1	126	100	70
2,801	Total Revenue	3,265	2,879	-12	2,645	2,672	2,701
Gains							
0	Total Gains	0	0	-	0	0	0
2,801	Total Income	3,265	2,879	-12	2,645	2,672	2,701
Expenses							
897	Employee Expenses	977	1,001	2	1,006	1,036	1,076
157	Superannuation Expenses	147	145	-1	148	154	159
1,504	Supplies and Services	1,654	1,630	-1	1,639	1,680	1,725
530	Depreciation and Amortisation	564	572	1	573	572	582
3,088	Total Ordinary Expenses	3,342	3,348	..	3,366	3,442	3,542
-287	Operating Result	-77	-469	-509	-721	-770	-841

Exhibition Park Corporation Balance Sheet

Budget as at 30/6/07 \$'000		Est.Outcome as at 30/6/07 \$'000	Planned as at 30/6/08 \$'000	Var %	Planned as at 30/6/09 \$'000	Planned as at 30/6/10 \$'000	Planned as at 30/6/11 \$'000
Current Assets							
2,334	Cash and Cash Equivalents	2,903	2,205	-24	1,808	1,360	851
74	Receivables	65	63	-3	61	59	57
21	Inventories	21	21	-	21	21	21
15	Other	8	8	-	8	8	8
2,444	Total Current Assets	2,997	2,297	-23	1,898	1,448	937
Non Current Assets							
21,689	Property, Plant and Equipment	20,937	20,827	-1	22,365	22,529	22,695
0	Capital Works in Progress	587	1,387	136	0	0	0
21,689	Total Non Current Assets	21,524	22,214	3	22,365	22,529	22,695
24,133	TOTAL ASSETS	24,521	24,511	..	24,263	23,977	23,632
Current Liabilities							
209	Payables	225	225	-	225	225	225
0	Finance Leases	7	7	-	7	7	7
169	Employee Benefits	209	214	2	219	219	219
90	Other	103	103	-	103	103	103
468	Total Current Liabilities	544	549	1	554	554	554
Non Current Liabilities							
0	Finance Leases	22	15	-32	11	11	11
11	Employee Benefits	10	11	10	11	11	11
16	Other	16	14	-13	12	10	8
27	Total Non Current Liabilities	48	40	-17	34	32	30
495	TOTAL LIABILITIES	592	589	-1	588	586	584
23,638	NET ASSETS	23,929	23,922	..	23,675	23,391	23,048
REPRESENTED BY FUNDS EMPLOYED							
16,482	Accumulated Funds	16,773	16,766	..	16,519	16,235	15,892
7,156	Reserves	7,156	7,156	-	7,156	7,156	7,156
23,638	TOTAL FUNDS EMPLOYED	23,929	23,922	..	23,675	23,391	23,048

**Exhibition Park Corporation
Cash Flow Statement**

2006-07 Budget \$'000		2006-07 Est.Outcome \$'000	2007-08 Budget \$'000	Var %	2008-09 Estimate \$'000	2009-10 Estimate \$'000	2010-11 Estimate \$'000
CASH FLOWS FROM OPERATING ACTIVITIES							
Receipts							
321	Cash from Government - CSO Payments	322	331	3	340	349	357
2,507	User Charges	2,847	2,387	-16	2,179	2,223	2,274
127	Interest Received	160	161	1	126	100	70
404	Other Revenue	400	400	-	400	400	400
3,359	Operating Receipts	3,729	3,279	-12	3,045	3,072	3,101
Payments							
1,054	Related to Employees	1,117	1,140	2	1,149	1,190	1,235
1,504	Related to Supplies and Services	1,654	1,630	-1	1,639	1,680	1,725
404	Other	400	400	-	400	400	400
2,962	Operating Payments	3,171	3,170	..	3,188	3,270	3,360
397	NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES	558	109	-80	-143	-198	-259
CASH FLOWS FROM INVESTING ACTIVITIES							
Payments							
800	Purchase of Property, Plant and Equipment	600	1,262	110	724	736	748
800	Investing Payments	600	1,262	110	724	736	748
-800	NET CASH INFLOW/(OUTFLOW) FROM INVESTING ACTIVITIES	-600	-1,262	-110	-724	-736	-748
CASH FLOWS FROM FINANCING ACTIVITIES							
Receipts							
450	Capital Injection from Government	450	462	3	474	486	498
180	Borrowings Received	180	180	-	180	180	180
630	Financing Receipts	630	642	2	654	666	678
Payments							
180	Repayment of Borrowings	180	180	-	180	180	180
0	Repayment of Finance Lease	3	7	133	4	0	0
180	Financing Payments	183	187	2	184	180	180

**Exhibition Park Corporation
Cash Flow Statement**

2006-07 Budget \$'000		2006-07 Est.Outcome \$'000	2007-08 Budget \$'000	Var %	2008-09 Estimate \$'000	2009-10 Estimate \$'000	2010-11 Estimate \$'000
450	NET CASH INFLOW/(OUTFLOW) FROM FINANCING ACTIVITIES	447	455	2	470	486	498
47	NET INCREASE/(DECREASE) IN CASH HELD	405	-698	-272	-397	-448	-509
2,287	CASH AT BEGINNING OF REPORTING PERIOD	2,498	2,903	16	2,205	1,808	1,360
2,334	CASH AT THE END OF THE REPORTING PERIOD	2,903	2,205	-24	1,808	1,360	851

Exhibition Park Corporation Statement of Changes in Equity

Budget as at 30/6/07 \$'000		Est.Outcome as at 30/6/07 \$'000	Planned as at 30/6/08 \$'000	Var %	Planned as at 30/6/09 \$'000	Planned as at 30/6/10 \$'000	Planned as at 30/6/11 \$'000
23,459	Opening Balance	23,556	23,929	2	23,922	23,675	23,391
	Accumulated Funds						
-287	Operating Result for the Period	-77	-469	-509	-721	-770	-841
	Reserves						
-287	Total Income And Expense For The Period	-77	-469	-509	-721	-770	-841
	Transactions Involving Equity Holders Affecting Accumulated Funds						
450	Capital Injections	450	462	3	474	486	498
16	Inc/Dec in Net Assets due to Admin Restructure	0	0	-	0	0	0
23,638	Closing Balance	23,929	23,922	..	23,675	23,391	23,048

Notes to the Budget Statements

Significant variations are as follows:

Operating Statement

- user charges – non ACT Government:
 - the increase of \$0.430 million in the 2006-07 estimated outcome from the original budget relates to increases in event hiring activity, associated catering revenue and camping revenues; and
 - the decrease of \$0.396 million in the 2007-08 Budget from the 2006-07 estimated outcome relates to a lower forecast level of retail sales, associated catering revenues, and lower levels of commercial lease rentals.
- interest revenue: the increase of \$0.033 million in the 2006-07 estimated outcome from the original budget is due to increased cash holdings related to improved cash inflows from operations throughout the year.
- employee expenses: the increase of \$0.080 million in the 2006-07 estimated outcome from the original budget relates to an increase in casual wages from catering related activities.
- supplies and services: the increase of \$0.150 million in the 2006-07 estimated outcome from the original budget relates mainly to additional catering expenses, water costs, and building repairs.
- depreciation and amortisation: the increase of \$0.034 million in the 2006-07 estimated outcome from the original budget relates mainly to additional capital expenditure on plant and equipment throughout the year.

Balance Sheet

- cash:
 - the increase of \$0.569 million in the 2006-07 estimated outcome from the original budget relates to a higher than expected carry forward of cash surpluses from 2005-06 and better than budgeted 2006-07 cash surpluses. These cash surpluses were a result of increases in operating activity and delays in capital expenditure; and
 - the decrease of \$0.698 million in the 2007-08 budget from the 2006-07 estimated outcome mainly relates to projected capital expenditure during 2007-08.
- capital works in progress:
 - the increase of \$0.587 million in the 2006-07 estimated outcome from the original budget is largely due to delays in implementing/finalising the Grey Water Network capital works project; and
 - The increase of \$0.8 million in the 2007-08 Budget from the 2006-07 estimated outcome is largely due to the capital works noted above.
- current - employee benefits: the increase of \$0.040 million in the 2006-07 estimated outcome from the original budget relates mainly to increases in both annual leave and long service leave liabilities.

Cash Flow Statement

- purchase of property, plant and equipment:
 - the decrease of \$0.2 million in the 2006-07 estimated outcome from the original budget reflects delayed capital works expenditure; and
 - the increase of \$0.662 million in the 2007-08 Budget from the 2006-07 estimated outcome is due to an increase in own source capital works projects and upgrades.