

ACTTAB LIMITED

Objectives

ACTTAB Limited aims to maintain and grow its share of the national gaming and wagering market through the responsible provision of a comprehensive suite of products, delivered to consumers by utilising contemporary technology and communication media.

2008-09 Priorities

Strategic and operational issues to be pursued in 2008-09 include:

- purchasing and implementing a new integrated betting system and point of sale terminals;
- completing the implementation of the retail facility refurbishment plan;
- enhancing the functionality and ease of use of ACTTAB's website facilities;
- conducting market research that clearly identifies customer and potential customer segments and the most suitable products to attract and retain them;
- monitoring, examining and analysing new product development, both nationally and internationally, to identify potential ACTTAB products;
- investing in staff through succession planning, performance management, training and development;
- promoting ACTTAB as a preferred employer through development of attraction/retention strategies;
- continuing to ensure that the harmful effects of gambling are minimised through the provision of appropriate staff training and consumer education, and by maintaining the availability of appropriate counselling services and information; and
- growing ACTTAB's community profile as a responsible corporate citizen through targeted partnership and sponsorship arrangements.

Estimated Employment Level

2007-08 Budget	2007-08 Est. Outcome	2008-09 Budget
74 Staffing (FTE)	73	74

**ACTTAB
Operating Statement**

2007-08 Budget \$'000		2007-08 Est.Outcome \$'000	2008-09 Budget \$'000	Var %	2009-10 Estimate \$'000	2010-11 Estimate \$'000	2011-12 Estimate \$'000
Income							
Revenue							
30,126	User Charges - Non ACT Government	30,023	32,013	7	32,845	33,699	34,533
529	Interest	660	602	-9	646	712	732
231	Other Revenue	237	211	-11	216	222	227
30,886	Total Revenue	30,920	32,826	6	33,707	34,633	35,492
Gains							
0	Total Gains	0	0	-	0	0	0
30,886	Total Income	30,920	32,826	6	33,707	34,633	35,492
Expenses							
5,543	Employee Expenses	6,229	6,499	4	6,759	7,029	7,309
573	Superannuation Expenses	593	620	5	645	670	697
9,242	Supplies and Services	8,718	9,843	13	10,285	10,636	10,956
1,115	Depreciation and Amortisation	1,165	1,088	-7	1,180	1,206	1,196
14	Borrowing Costs	8	9	13	9	11	11
11,383	Other Expenses	11,618	12,101	4	12,370	12,648	12,929
27,870	Total Ordinary Expenses	28,331	30,160	6	31,248	32,200	33,098
3,016	Operating Result From Ordinary Activities	2,589	2,666	3	2,459	2,433	2,394
898	Income Tax Equivalent	777	800	3	738	730	718
2,118	Operating Result	1,812	1,866	3	1,721	1,703	1,676

**ACTTAB
Balance Sheet**

Budget as at 30/6/08 \$'000		Est.Outcome as at 30/6/08 \$'000	Planned as at 30/6/09 \$'000	Var %	Planned as at 30/6/10 \$'000	Planned as at 30/6/11 \$'000	Planned as at 30/6/12 \$'000
Current Assets							
8,599	Cash and Cash Equivalents	12,420	9,851	-21	11,481	13,048	14,879
812	Receivables	1,070	1,099	3	1,134	1,122	1,145
104	Inventories	47	50	6	53	53	53
0	Other	279	275	-1	275	280	280
9,515	Total Current Assets	13,816	11,275	-18	12,943	14,503	16,357
Non Current Assets							
14,507	Property, Plant and Equipment	11,391	15,529	36	15,313	15,233	14,909
438	Tax Assets	623	623	-	623	623	623
14,945	Total Non Current Assets	12,014	16,152	34	15,936	15,856	15,532
24,460	TOTAL ASSETS	25,830	27,427	6	28,879	30,359	31,889
Current Liabilities							
4,538	Payables	5,554	6,158	11	6,788	7,390	8,060
650	Employee Benefits	406	422	4	439	457	475
2,518	Other Provisions	906	933	3	861	852	838
7,706	Total Current Liabilities	6,866	7,513	9	8,088	8,699	9,373
Non Current Liabilities							
71	Employee Benefits	415	432	4	449	467	485
71	Total Non Current Liabilities	415	432	4	449	467	485
7,777	TOTAL LIABILITIES	7,281	7,945	9	8,537	9,166	9,858
16,683	NET ASSETS	18,549	19,482	5	20,342	21,193	22,031
REPRESENTED BY FUNDS EMPLOYED							
15,561	Accumulated Funds	17,788	18,721	5	19,581	20,432	21,270
1,122	Reserves	761	761	-	761	761	761
16,683	TOTAL FUNDS EMPLOYED	18,549	19,482	5	20,342	21,193	22,031

ACTTAB
Cash Flow Statement

2007-08 Budget \$'000		2007-08 Est.Outcome \$'000	2008-09 Budget \$'000	Var %	2009-10 Estimate \$'000	2010-11 Estimate \$'000	2011-12 Estimate \$'000
	CASH FLOWS FROM OPERATING ACTIVITIES						
	Receipts						
30,126	User Charges	30,023	32,013	7	32,845	33,699	34,533
529	Interest Received	660	602	-9	646	712	732
232	Other Revenue	237	211	-11	216	222	227
30,887	Operating Receipts	30,920	32,826	6	33,707	34,633	35,492
	Payments						
6,116	Related to Employees	6,522	6,806	4	7,079	7,362	7,656
9,242	Related to Supplies and Services	8,541	9,630	13	10,070	10,419	10,737
8	Borrowing Costs	0	0	-	0	0	0
12,281	Other	12,324	12,827	4	13,031	13,298	13,564
27,647	Operating Payments	27,387	29,263	7	30,180	31,079	31,957
3,240	NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES	3,533	3,563	1	3,527	3,554	3,535
	CASH FLOWS FROM INVESTING ACTIVITIES						
	Payments						
4,160	Purchase of Property, Plant and Equipment	1,928	5,226	171	964	1,126	852
4,160	Investing Payments	1,928	5,226	171	964	1,126	852
-4,160	NET CASH INFLOW/(OUTFLOW) FROM INVESTING ACTIVITIES	-1,928	-5,226	-171	-964	-1,126	-852
	CASH FLOWS FROM FINANCING ACTIVITIES						
	Payments						
2,625	Dividends to Government	2,764	906	-67	933	861	852
2,625	Financing Payments	2,764	906	-67	933	861	852
-2,625	NET CASH INFLOW/(OUTFLOW) FROM FINANCING ACTIVITIES	-2,764	-906	67	-933	-861	-852
-3,545	NET INCREASE/(DECREASE) IN CASH HELD	-1,159	-2,569	-122	1,630	1,567	1,831
12,144	CASH AT BEGINNING OF REPORTING PERIOD	13,579	12,420	-9	9,851	11,481	13,048
8,599	CASH AT THE END OF THE REPORTING PERIOD	12,420	9,851	-21	11,481	13,048	14,879

ACTTAB
Statement of Changes in Equity

Budget as at 30/6/08 \$'000		Est.Outcome as at 30/6/08 \$'000	Planned as at 30/6/09 \$'000	Var %	Planned as at 30/6/10 \$'000	Planned as at 30/6/11 \$'000	Planned as at 30/6/12 \$'000
15,625	Opening Balance	17,643	18,549	5	19,482	20,342	21,193
	Accumulated Funds						
-1	Net Effect of a Correction of an Error	0	0	-	0	0	0
2,118	Operating Result for the Period	1,812	1,866	3	1,721	1,703	1,676
	Reserves						
2,117	Total Income And Expense For The Period	1,812	1,866	3	1,721	1,703	1,676
	Transactions Involving Equity Holders Affecting Accumulated Funds						
-1,059	Dividend Approved	-906	-933	-3	-861	-852	-838
16,683	Closing Balance	18,549	19,482	5	20,342	21,193	22,031

Notes to the Budget Statements

Significant variations are as follows:

Operating Statement

- user charges - non ACT Government: the increase of \$1.990 million in the 2008-09 Budget from the 2007-08 estimated outcome is due to expected increases in activity across all products.
- employee expenses:
 - the increase of \$0.686 million in the 2007-08 estimated outcome from the original budget is due to the staffing of two additional outlets and additional casual staffing requirements; and
 - the increase of \$0.270 million in the 2008-09 Budget from the 2007-08 estimated outcome is due to anticipated Enterprise Bargaining Agreement increases.
- supplies and services:
 - the decrease of \$0.453 million in the 2007-08 estimated outcome from the original budget is due to a reduction in agent commission payments, marketing costs and professional fees; and
 - the increase of \$1.128 million in the 2008-09 Budget from the 2007-08 estimated outcome is due to an expected increase in turnover related expenditure, an increase in property costs and increased marketing expenditure.

Balance Sheet

- cash and cash equivalents:
 - the increase of \$3.821 million in the 2007-08 estimated outcome from the original budget is largely due to planned capital expenditure being delayed until the 2008-09 financial year; and
 - the decrease of \$2.569 million in the 2008-09 Budget from the 2007-08 estimated outcome reflects the purchase of property, plant and equipment.
- property, plant and equipment: the increase of \$4.138 million in the 2008-09 Budget from the 2007-08 estimated outcome is due to capital expenditure on items such as point of sale terminals, new betting system, the refurbishment of outlets, and computer software and hardware.
- payables: the increase of \$1.016 million in the 2007-08 estimated outcome from the original budget is largely due to an increase in customer account deposits and unclaimed winnings.
- other provisions: the decrease of \$1.612 million in the 2007-08 estimated outcome from the original budget is due to a reclassification of accounts.
- non current liabilities - employee benefits: the increase of \$0.344 million in the 2007-08 estimated outcome from the original budget is due to a change in the accounting treatment for Long Service Leave, whereby employee benefits greater than 12 months are non current.

Cash Flow Statement

- purchase of property, plant and equipment: the decrease of \$2.232 million in the 2007-08 estimated outcome from the original budget is due to a decrease in capital expenditure, with projects delayed until 2008-09.
- dividends to government: the decrease in the 2008-09 budget from the estimated outcome of \$1.858 million is due to the proceeds from the sale of the former head office in Dickson being included in the 2007-08 dividend payment.

Statement of Changes in Equity

Variations in the statement are explained in the notes above.

